Authorised Chadwell Partner Affiliate Programme

chadwell™

Introduction

Chadwell was founded with its main objective to help small and SME businesses save money and get better service from their business communications.

Our founder, Stuart, has successfully run telecoms companies since the 1990s and still remembers when mobile phones had buttons and nobody had even thought of a data plan. Fast forward to today and we have a team of experienced telecoms professionals who have combed the market for the very best solutions and services.

By becoming an **Authorised Chadwell Partner**, you can support your clients, assist in enhancing their businesses, and reap financial rewards.

Benefits

There are a number of real benefits when you become an Authorised Chadwell Partner. These include:

Commercial
When you introduce a new client to Chadwell Telecom we will share the profit with you. We can offer this as we are saving on marketing costs. So you generate incremental profit by way of an introduction.

Enhanced Customer Relationship
Saving your clients money and improving the service they receive can only have a positive effect on your relationship. Elevate your position from supplier to business partner.

Engagement
Your position as an Authorised Chadwell Partner gives your business another reason to engage with your clients and further build your relationship. Especially beneficial where you have minimal client contact.

New Business
Not just from existing clients but from referrals. Expand your potential client base by offering a new service that opens up a door to virtually every small and SME business you come across.

How Does It Work?

Becoming an **Authorised Chadwell Partner** will not interfere or interrupt your day-to-day business. We have designed our programme to be as simple as possible to join.

1

Complete Application Form

A simple form along with our terms and conditions will set out our professional and commercial relationship.

2

Induction/Training

We ask everyone who will be discussing Chadwell to take part in a 30 minute webinar. This will ensure your team are prepared and understand the Chadwell proposition. You need to be able to explain our service to your clients.

3

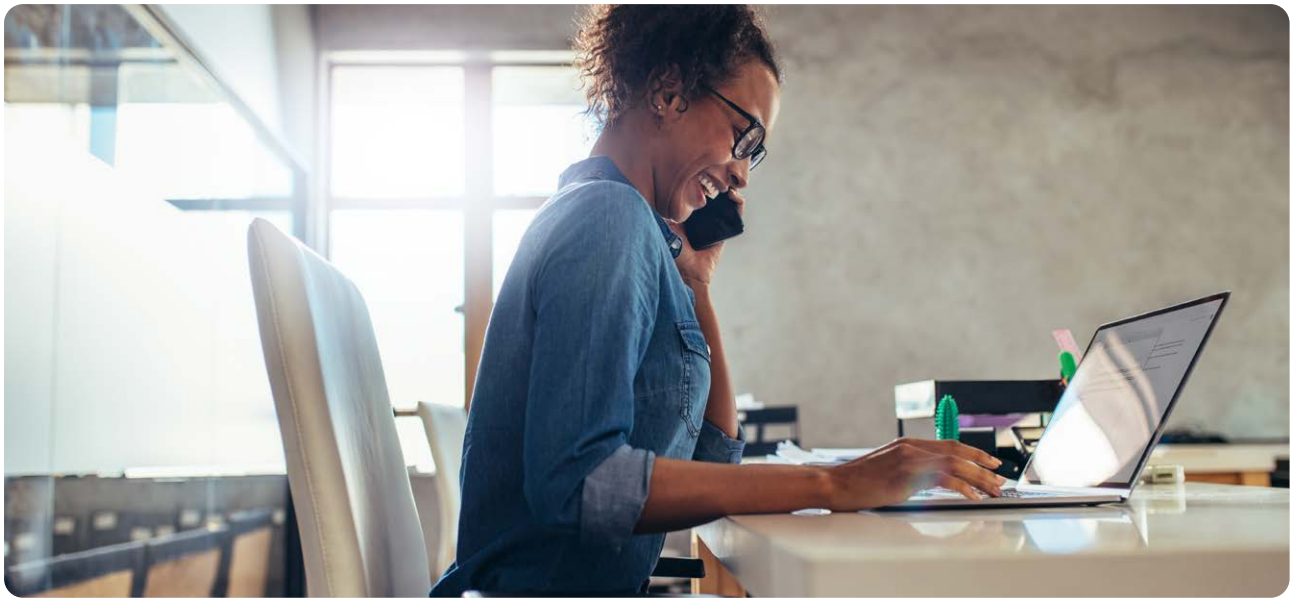
Support

Chadwell provide both online support for Authorised Partners and additionally an Account Manager is at the end of the phone. We have also produced a dedicated digital brochure for Partners to use when discussing our services with clients.

4

Recommend

You know your clients better than us, so we won't tell you how to do this. But essentially, if your client wants to save money and enhance their telecoms service Chadwell will conduct a no obligation telecoms audit. Either give your Account Manager a call or send an introductory email and we will do the rest.



Why Chadwell?

At Chadwell we appreciate that recommending a third party to your clients is putting your reputation on the line. We don't take that lightly and therefore want to assure you a partnership with Chadwell is built on mutual values.

Telecoms Experts
First and foremost we offer the very best mobile and unified communications solutions to small and SME businesses. We partner with the very best suppliers, do our homework on new products and services and deliver a fantastic result.

Experience
We've been in the communications industry since the 1990s. That longevity has contributed to our knowledge and market understanding, which in turn benefits our clients.

Recommendations
The proof is in the pudding and at Chadwell we have countless clients who recommend our services. We are happy to introduce your clients to ours.

Service
On our website we emphasise 'hi-tech solutions, old fashioned values' and we stand by this ethos. Telecoms has become a utility, with quality service now secondary for many businesses. At Chadwell we believe in the personal touch and excellent client service.

"Just wanted to say thanks so much for the service that you have provided, it's helped my business massively, great deals and fantastic service and support, it's good to deal with a great company."

Richard, Owner, Prescott Mobile Welding

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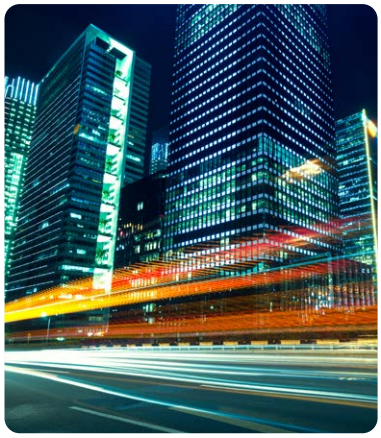
Become an Authorised Chadwell Partner.



Connect you and your clients future today.

0330 043 2006
info@chadwelltelecom.co.uk
www.chadwelltelecom.co.uk